

# WHY A CAREER IN INSURANCE?

**AVERY HALL**

INSURANCE SOLUTIONS FOR TODAY'S WORLD



## A CAREER THAT FITS YOUR NEEDS

Motivated, detail oriented, reliable individuals can make insurance their career without a college degree. Exercise your entrepreneurial skills in a position that requires creative-thinking, problem-solving, and a desire to help others.

## ADVANCEMENT OPPORTUNITIES

From customer service to claims and sales, there are several different types of jobs available at Avery Hall. There are also pathways to positions with lucrative income potential over time.

## INSURANCE IS EVERYWHERE

The insurance industry is looking for people that can creatively use technology to solve problems and deliver risk solutions. Insurance is driven by service! You can be there for someone in some of the best and worst moments in their lives.

## INSURANCE CAREERS ARE SUSTAINABLE

People and businesses will always need insurance, no matter what is happening with the economy or the world.

## DIVERSITY IS WELCOME

Insurance careers entail communicating & collaborating with people from all backgrounds.

## EDUCATION & LICENSING



### PROPERTY & CASUALTY LICENSE

A P&C license allows you to sell auto, home, business insurance and more.



### LIFE & HEALTH LICENSE

A L&H license allows you to sell health, life, dental & vision and more.

## LET'S TALK

## WHY AVERY HALL?

Avery Hall Insurance offers a wide variety of benefits to its full time employees including:

- ✓ NO TO MINIMAL COST HEALTH INSURANCE PLANS
- ✓ FREE LIFE, SHORT TERM DISABILITY, LONG TERM DISABILITY, AND DENTAL AND VISION INSURANCE
- ✓ 401K & EMPLOYEE STOCK OWNERSHIP PROGRAM
- ✓ REMOTE WORK OPPORTUNITIES
- ✓ PAID TIME OFF & PAID HOLIDAYS
- ✓ COMMUNITY MINDED WITH OPPORTUNITIES TO VOLUNTEER WITH LOCAL NONPROFITS

Have questions about how to get started?  
Contact Avery Hall Insurance today!

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# START YOUR INSURANCE CAREER: LICENSING



## STEP ONE: WHICH LICENSES DO YOU NEED?

If you are planning to sell insurance to individuals and businesses that helps protect their property and assets, you will need a Property & Casualty license.

If you are planning to sell health insurance, Medicare supplement plans, life insurance, and similar coverages, you will need a Life & Health license.

## STEP TWO: ENROLL IN AN EDUCATION COURSE

The next step is to enroll in a Maryland insurance pre-licensing education course. Each line of authority requires 20 hours of pre-license education. Each of the above licenses require 40 hours.

Recommended course providers:

- Kaplan Education Company
- Exam FX

The cost for the course ranges from \$170 to \$350 depending on the desired learning method.

## STEP THREE: SCHEDULE YOUR EXAM

Schedule to take your Maryland Insurance License Exam via the Prometric Maryland Insurance website. The fee for each attempt is \$60.00. You will take one exam for each combined line of insurance you wish to carry.

The exam has 120 multiple choice questions. The minimum passing score is 70%. If you fail you can retake the exam after 14 days.

## STEP FOUR: FILL OUT APPLICATION

Fill out your Maryland Insurance License Application on the NIPR Maryland Insurance page. Make sure you apply for each line of authority that you have passed the exam for.

The fee is \$59.00. There is no charge to add additional lines later. You just need to pass the exams.

## STEP FIVE: APPLICATION REVIEW

Your submitted application and background will be reviewed by the state. If everything is acceptable, your license will be issued within 3-5 business days.

## STEP SIX: PRINT YOUR LICENSE

Congratulations! It's time to print your license from NIPR website and officially begin your insurance career.

## REQUIREMENTS

- ✓ MUST BE 18 YEARS OLD OR OLDER
- ✓ MUST COMPLETE 20 HOURS PER LINE OF AUTHORITY PRE-LICENSING EDUCATION
- ✓ MUST PASS LICENSING EXAM
- ✓ MUST COMPLETE 24 CONTINUING EDUCATION CREDITS EVERY TWO YEARS TO RENEW LICENSE